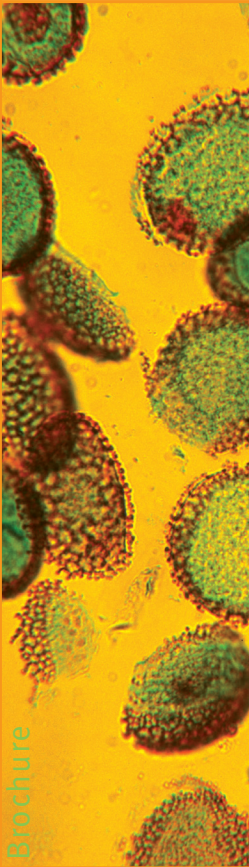


Life Sciences



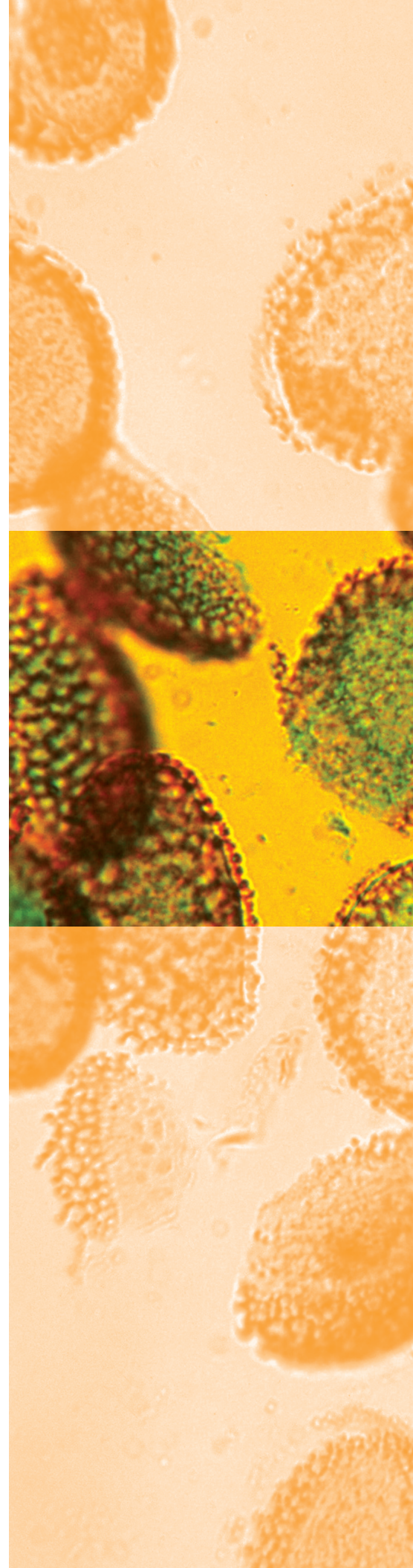
Brochure

**Life sciences companies are driven by a complex array of forces: scientific and economic, collaborative and competitive, personal and corporate. As one of the most active and experienced law firms in the life sciences industry, Bingham understands how these forces interact at each stage of a company's development, the risks they pose, and the opportunities they create.**

Our clients include companies at all stages of development and range across the spectrum of technologies and services that make up the life sciences industry.

The growth cycle of the typical life sciences company involves the transformation of raw ideas into intellectual property, of intellectual property into a viable product, and of a research-driven private company into a revenue-driven public corporation. Each of these transitions requires skillful lawyering to protect and enhance shareholder value during product development cycles and to secure financing that can span a decade or more.

At Bingham, we bring these skills together in one of today's largest life sciences practices. We know the technologies, the financial structures and financing sources, the dynamics of licensing transactions and corporate acquisitions, and the importance of thinking strategically and acting decisively when intellectual property or liability issues arise.



## AREAS WE ADDRESS

### COMPREHENSIVE CAPABILITIES

- Intellectual property, including patent prosecution and litigation
- Commercial transactions and strategic alliances
- Mergers and acquisitions
- Equity and debt financings
- Litigation, including IP infringement, product liability and pre-litigation counseling

### TECHNOLOGY EXPERIENCE

- Bioinformatics
- Biosensors
- Cancer and other therapeutics and diagnostics
- Chromosome painting
- Gene discovery
- Genomics
- Laser vision correction
- Nucleic acid chemistry
- Drug delivery devices
- Vaccine development

## REPRESENTATIVE LIFE SCIENCE EXPERIENCE

**Intellectual property**—Life sciences companies exist, quite literally, in the marketplace of ideas. We assess, protect, leverage, defend and enforce intellectual property rights for life science companies of all types, at all phases of development. Our understanding of the underlying science and patent law, combined with our industry experience and understanding of your business strategy, adds depth and dimension to the advice we provide.

**Commercial and strategic transactions**—More than in any other industry, life sciences companies grow and succeed by building collaborative relationships and through the licensing of intellectual property. These transactions require especially precise definitions of usage rights, and especially rigorous due diligence, in order to protect business relationships as well as asset value. Our attorneys have experience in the full range of contractual agreements and arrangements, including: research and development; strategic alliances and joint ventures; confidentiality, license and material transfer agreements; manufacturing, supply, marketing and distribution agreements; and purchase and sale contracts.

**Mergers, acquisitions and cross-border transactions**—We are among the nation's leading M&A firms, and we also bring extensive experience in IPOs, restructurings, private placements and other securities transactions. One of our special strengths is helping life sciences companies conduct cross-border transactions that require not only industry understanding, but also command of financial and securities regulations in the U.S. and throughout the major economies of Europe and Asia.

**Financing**—Bingham attorneys know and have earned credibility with leading venture capital firms and investment banks that are active in the life sciences space. We also understand the importance of responsive, cost-effective transaction documentation.

**Litigation**—Whether related to IP or product liability, litigation is first and foremost a business issue for your company, and that is how we approach it. Our goal is to devise effective litigation strategies that protect your company's financial and intellectual property assets in a way that is consistent with your corporate objectives and strategies. Because we understand the science as well as the law, we are skilled at witness preparation in the patent arena and have a significant record of successful product liability defenses in high-visibility cases—often based on Daubert challenges. In addition, we have an active pre-litigation practice, helping companies assess and reduce risks before they become legal issues.

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## LIFE SCIENCES PRACTICE GROUP LEADERS

### Brian D. Beglin

Co-Chair, *Life Sciences Group*  
brian.beglin@bingham.com  
+86.10.6535.2808

### John J. Concannon

Co-Chair, *Life Sciences Group*  
jack.concannon@bingham.com  
+1.617.951.8874

### Carl A. Valenstein

Co-Chair, *Life Sciences Group*  
carl.valenstein@bingham.com  
+1.202.373.6273

### Rich de Bodo

Co-Chair, *Life Sciences Group*  
rich.debodo@bingham.com  
+1.310.255.9055 (SM)  
+1.650.849.4810 (SV)

Beijing  
Boston  
Frankfurt  
Hartford  
Hong Kong  
Lexington (GSC)  
London  
Los Angeles  
New York  
Orange County  
San Francisco  
Santa Monica  
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One Federal Street, Boston, MA 02110-1726

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