

# Morgan Lewis

# M&A ACADEMY

The Morgan Lewis M&A Academy, a 16-part series of tailored webinars led by a diverse team of firm lawyers, provides a comprehensive overview of mergers and acquisitions (M&A) and is ideal for learning about the latest M&A issues and developments. It is geared not only toward M&A professionals but also toward specialists with particular areas of focus (e.g., benefits, intellectual property, tax), whether they deal with M&A issues regularly or occasionally.

## ABOUT THE SESSIONS

This season we are continuing our format of highly customized tracks, enabling each attendee to select the program that addresses their unique M&A needs.

### Our tracks are as follows:

**Track 1** | Back to Basics: Fundamental Building Blocks of M&A Transactions

**Track 2** | Specialists Matter: Knowing Just Enough to Know When to Call for Help

**Track 3** | Industry Expertise: A Competitive Edge

Each webinar offers an efficient and convenient learning format, and participants can earn CLE credit for live participation in eligible states.\*

\*CLE credit in CA, IL, NY, PA, TX, VA, TN, and KS is currently pending approval. Credit in CT, FL, and NJ is pending approval (via reciprocity). CLE credit is not available for the viewing of recorded sessions.

## PRIMARY CONTACTS

**Robert W. Dickey**, Partner  
+1.212.309.6687 | robert.dickey@morganlewis.com

**Andrew L. Milano**, Partner  
+1.212.309.6252 | andrew.milano@morganlewis.com

**Benjamin R. Wills**, Partner  
+1.215.963.5541 | benjamin.wills@morganlewis.com

**Sheryl L. Orr**, Partner  
+1.212.309.6279 | sheryl.orr@morganlewis.com

## WHO SHOULD ATTEND?

This series is ideal for:

- In-house legal teams, ranging from junior lawyers and legal specialists to general counsel
- Business development professionals
- C-level executives
- Compliance officers
- Consultants
- Finance professionals
- Investment bankers
- Tax professionals
- Any businessperson or lawyer who regularly or occasionally deals with M&A issues

For more information, please visit our website: <https://www.morganlewis.com/events/ma-academy>

**At Morgan Lewis, we're always ready to respond to the needs of our clients and craft powerful solutions for them.**

# 2024 CURRICULUM

## Track 1 | Back to Basics: Fundamental Building Blocks of M&A Transactions

1. **Tuesday, January 9, 2024** | 8:30 am PT | 11:30 am ET  
Getting to the Heart of It: The Anatomy of an M&A Transaction
2. **Tuesday, January 16, 2024** | 8:30 am PT | 11:30 am ET  
Deal Structuring: Threshold Questions to Ask and Answer from Either Side of the Table
3. **Tuesday, January 23, 2024** | 8:30 am PT | 11:30 am ET  
The Ins and Outs of Nondisclosure Agreements and Letters of Intent
4. **Tuesday, January 30, 2024** | 8:30 am PT | 11:30 am ET  
Be Prepared: Why Representations & Warranties, Due Diligence, and Disclosure Schedules Matter
5. **Tuesday, February 6, 2024** | 8:30 am PT | 11:30 am ET  
Bridging the Gap with Transition Service Agreements

## Track 2 | Specialists Matter: Knowing Just Enough to Know When to Call for Help

1. **Tuesday, February 20, 2024** | 8:30 am PT | 11:30 am ET  
Navigating Purchase Price Adjustments, Earnouts, and Related Disputes
2. **Tuesday, February 27, 2024** | 8:30 am PT | 11:30 am ET  
The Impact of AI, Privacy, and Data Security on M&A Transactions
3. **Tuesday, March 5, 2024** | 8:30 am PT | 11:30 am ET  
Planning for the Plans: Executive Compensation and Employee Benefits Plans

4. **Tuesday, March 12, 2024** | 8:30 am PT | 11:30 am ET  
How Labor, Employment, and Benefits Specialists Can Best Add Value to Your Deal
5. **Tuesday, March 19, 2024** | 8:30 am PT | 11:30 am ET  
Technology in M&A Transactions: What Parties Care About When Buying and Selling Technology
6. **Tuesday, March 26, 2024** | 8:30 am PT | 11:30 am ET  
CFIUS and Trade Regulation Considerations in M&A Transactions
7. **Tuesday, April 2, 2024** | 8:30 am PT | 11:30 am ET  
Antitrust and HSR Considerations in M&A Transactions
8. **Tuesday, April 9, 2024** | 8:30 am PT | 11:30 am ET  
Management Teams in the Context of M&A Transactions

## Track 3 | Industry Expertise: A Competitive Edge

1. **Tuesday, April 16, 2024** | 8:30 am PT | 11:30 am ET  
M&A Considerations Across the Evolving Life Sciences Sector
2. **Tuesday, April 23, 2024** | 8:30 am PT | 11:30 am ET  
Investments in the Sports Arena
3. **Tuesday, April 30, 2024** | 8:30 am PT | 11:30 am ET  
M&A in the Ever-Changing Fintech Landscape